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**From:** Johan Van Tonder  
**Sent:** Friday, 08 March 2019 8:34 AM  
**To:** Johan Van Tonder; Pieter van Vuuren  
**Subject:** Fwd: Thank you letter

Hello Pieter

I just want to thank you and your team for allowing us the opportunity to participate in this important project.

We are excited to represent the Homecare Foundation in the Johannesburg South region.

I know it took months to prepare for the launch.

I want to congratulate you on developing a system that will help us win the homeowner's trust. You are spot on with this strategy. Our ability to sell properties relies on our ability to win a person's trust. I can see that you have extensive knowledge to assist the principals secure market share.

I furthermore believe that your strategy to involve other companies into this project is well planned.

Me and my team will do our best to assist wherever we can.

We need to remain positive in the property industry, despite the negative media and uncertainties about possible land reform without compensation. I am glad to see that people like you are doing your best to help our government grow the tourism industry.

I will arrange that my agents start with the digital grocery process.

If you need assistance when you invite other property principals, please call on me.

We wish you all the best.

Regards.

Johan van Tonder

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Johan Van Tonder - Franchisee  
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