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Middelplaas Paarl Guesthouse

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To: pieter@homecare.org.za

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Pieter jy kan dit verander want my Eng nie so goed.

Hallo Pieter

Thank you for a very interesting conversation.

Websites like [booking.com](https://www.booking.com) have a huge monopoly over the accommodation industry and the sad part is: It is South African money that goes out of the country.

- 1) If a guest make payment for a booking, [booking.com](https://www.booking.com) keep that money the whole time, get interest on it and only pay out 2 weeks AFTER the guest has mad use of the facility. For example: I have guests who paid in Jan 2019 for accommodation in Dec 2019. Our share of the money we only get 15 Jan 2020.
- 2) The revenue of money we, as guest house owners get, are calculated as follow:
(Amount paid by guest) – (15% VAT on commission) – (15% commission) – (10% minimum to be on Genius option to put you higher on the page). Ins simple terms, for my room of R800 for 2 people sleep, bed and breakfast incl, I get R !

When the economy are tight, like now, everybody goes on the above which put, like me for instance, us on lower pages!

Anne-Marie de Villiers

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Middelplaas Paarl is God se projek. Ons bedryf dit net.

